

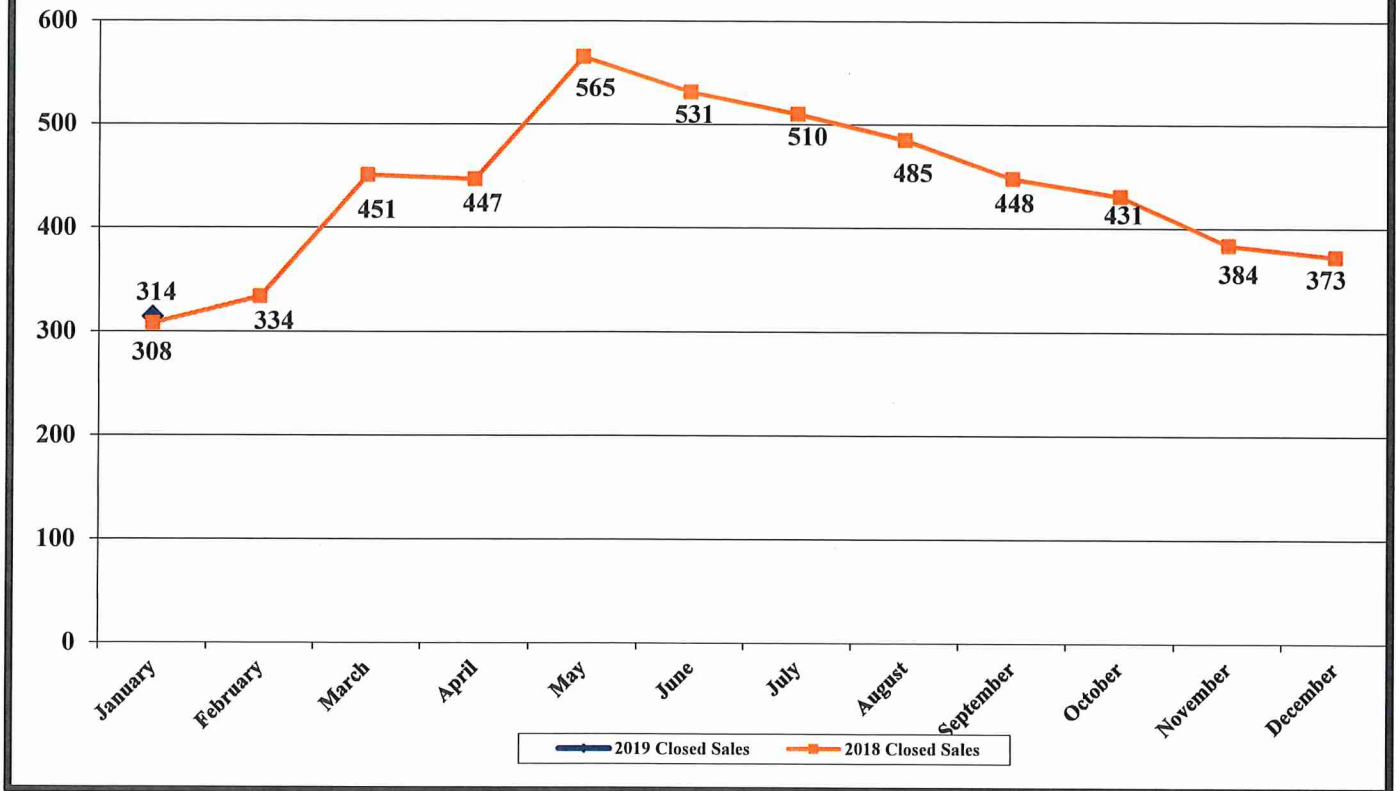


**MARKET
SCOPE**
CONSULTING, LLC

**The Acadiana
Residential Real Estate Market
January 2019**

This representation is based in whole or in part on data supplied by the REALTOR Association of Acadiana Multiple Listing Service. Neither the Board nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Board may not reflect all real estate activity in the marketplace.

Closed Residential Sales Reported to MLS
 All "GEO" Areas/Parishes
 January 2019 vs 2018



ALL "GEO" AREAS/PARISHES
 (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

Jan. '19: 143
 Jan. '18: 117
 (% chg: +22.22%)

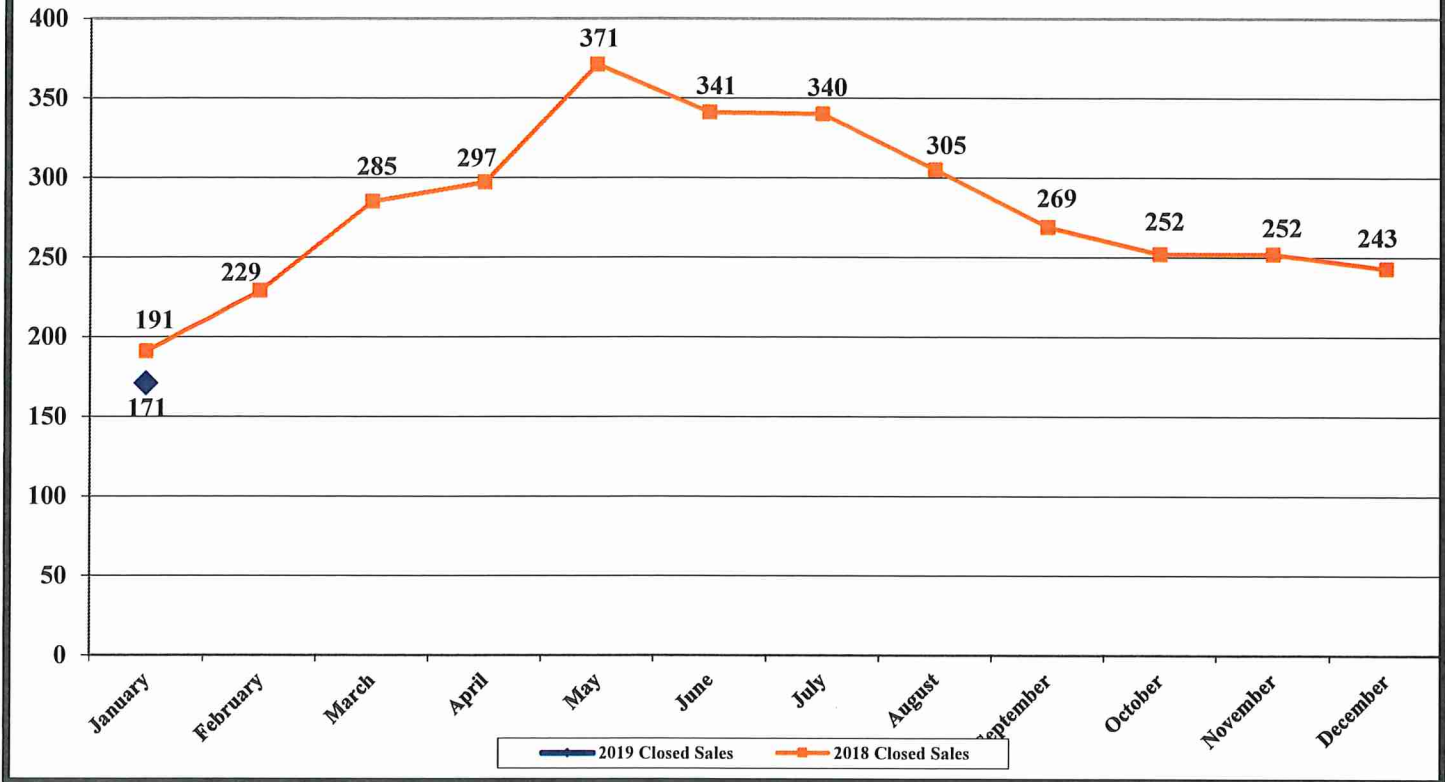
Number of Closed Home Sales Reported to MLS, January 2019: 314
Number of Closed Home Sales Reported to MLS, January 2018: 308
 (% change for January: +01.95%)

(% change from December 2018: -15.82%)

Average Days on Market, January 2019: 97
Average Days on Market, January 2018: 91
 (Change for January: +06 days)

<u>Current Sales Compared to Past Years:</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
(2019 sales <u>outside</u> Lafayette Parish as compared to prior year's sales)	81	85	94	106	110	124
	+76.54%	+68.24%	+52.13%	+34.91%	+30.00%	+15.32%

**Closed Residential Sales Reported to MLS
Lafayette Parish Only
January 2019 vs. 2018**



**LAFAYETTE PARISH
(Excludes "GEO" areas outside Lafayette Parish)**

New Const. Re-sales

1/19: 39 132
1/18: 53 138
-26.42% -04.35%

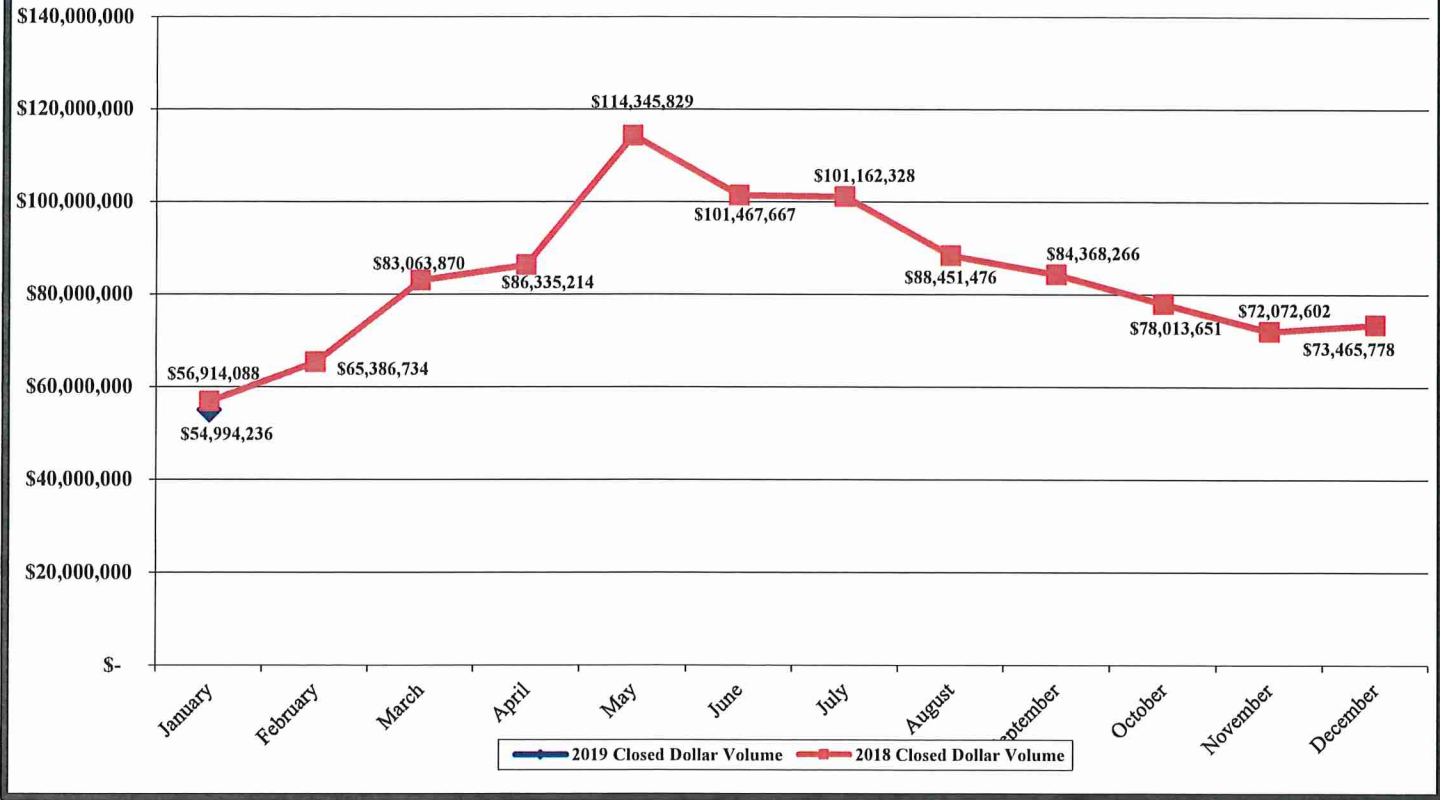
Number of Closed Home Sales Reported to MLS, January: 2019: 171
Number of Closed Home Sales Reported to MLS, January: 2018: 191
(% change for January: -10.47%)
(% change from December 2018: -29.63%)

1/19 118 days 92 days
1/18 89 days 89 days
+49 days +3 days

Average Days on Market, January 2019: 102
Average Days on Market, January 2018: 89
(Change for January: +13 days)

<u>Current Sales Compared to Past Years:</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
(2019 Lafayette Parish sales as	139	199	194	196	196	238
Compared to prior year's sales)	+23.02%	-14.07%	-11.86%	-12.76%	-12.76%	-28.15%

Dollar Volume of Closed Sales Reported to MLS
All "GEO" Areas/Parishes
January 2019 vs. 2018



ALL "GEO" AREAS/PARISHES
(Includes "GEO" areas outside of Lafayette Parish)

Outside Laf. Parish

1/19: \$ 18,135,097
 1/18: \$ 14,291,048
 (% chg.: +26.90%)

Dollar Volume of Closed Residential Sales, January 2019: \$54,994,236
 Dollar Volume of Closed Residential Sales, January 2018: \$56,914,088
 (% change for January: -03.37%)

(% change from December 2018: -25.14%)

'19: \$126,818
 '18: \$122,146
 (% chg.: +03.82%)

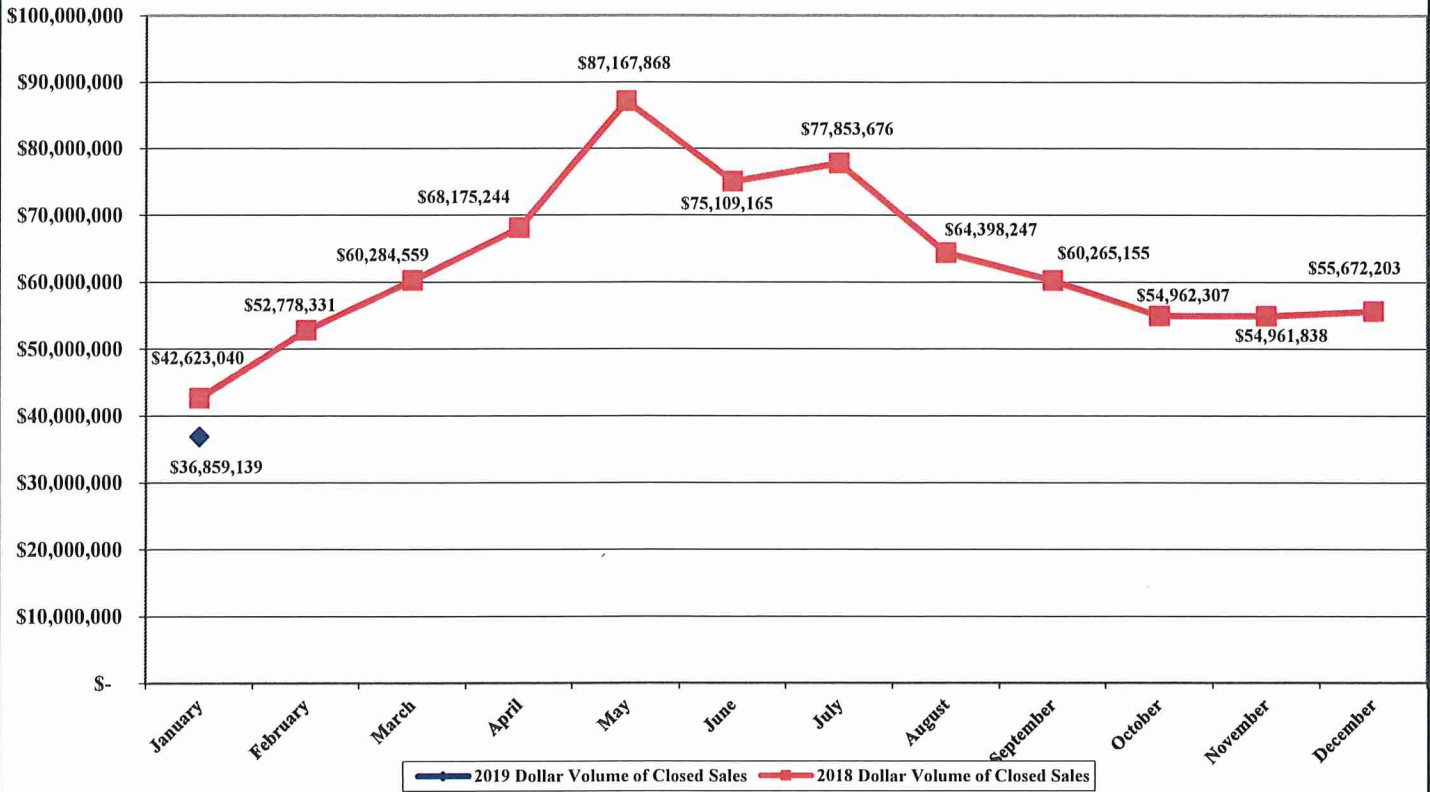
Average Sale Price, January 2019: \$175,140
 Average Sale Price, January 2018: \$184,786
 (% change in Average Sale Price: -05.22%)

Median Sold Price, January 2019: \$164,500
 Median Sold Price, January 2018: \$167,500
 (% change in Median Sold Price: -01.79%)

% of List Price to Sale Price, January 2019: 96.75%
 % of List Price to Sale Price, January 2018: 96.77%

Current \$ vol. compared to past years:	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
(2019 \$ vol. outside Lafayette Parish as compared to past years.)	\$9,554,541	\$9,182,141	\$9,837,850	13,834,814	\$16,568,049	\$14,412,998
	+89.81%	+97.50%	+84.34%	+31.08%	+09.46%	+25.82%

Dollar Volume of Closed Residential Sales
Lafayette Parish Only
January 2019 vs. 2018



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

New Const.

Re-sales

1/19: \$ 9,935,060 \$26,924,079
 1/18: \$13,737,740 \$28,885,300
 -27.68% -06.79%

Dollar Volume of Closed Residential Sales, January 2019: \$ 36,859,139
 Dollar Volume of Closed Residential Sales, January 2018: \$ 42,623,040
 (% change for January: -13.52%)

(% change from December 2018: -33.79%)

'19: \$254,745 \$203,970
 '18: \$259,202 \$209,313
 -01.72% -02.55%

Average Sale Price, January 2019: \$215,550
 Average Sale Price, January 2018: \$223,157
 (% change in Average Sale Price: -03.41%)

'19: \$228,200 \$175,000
 '18: \$247,500 \$174,950
 -07.80% +00.03%

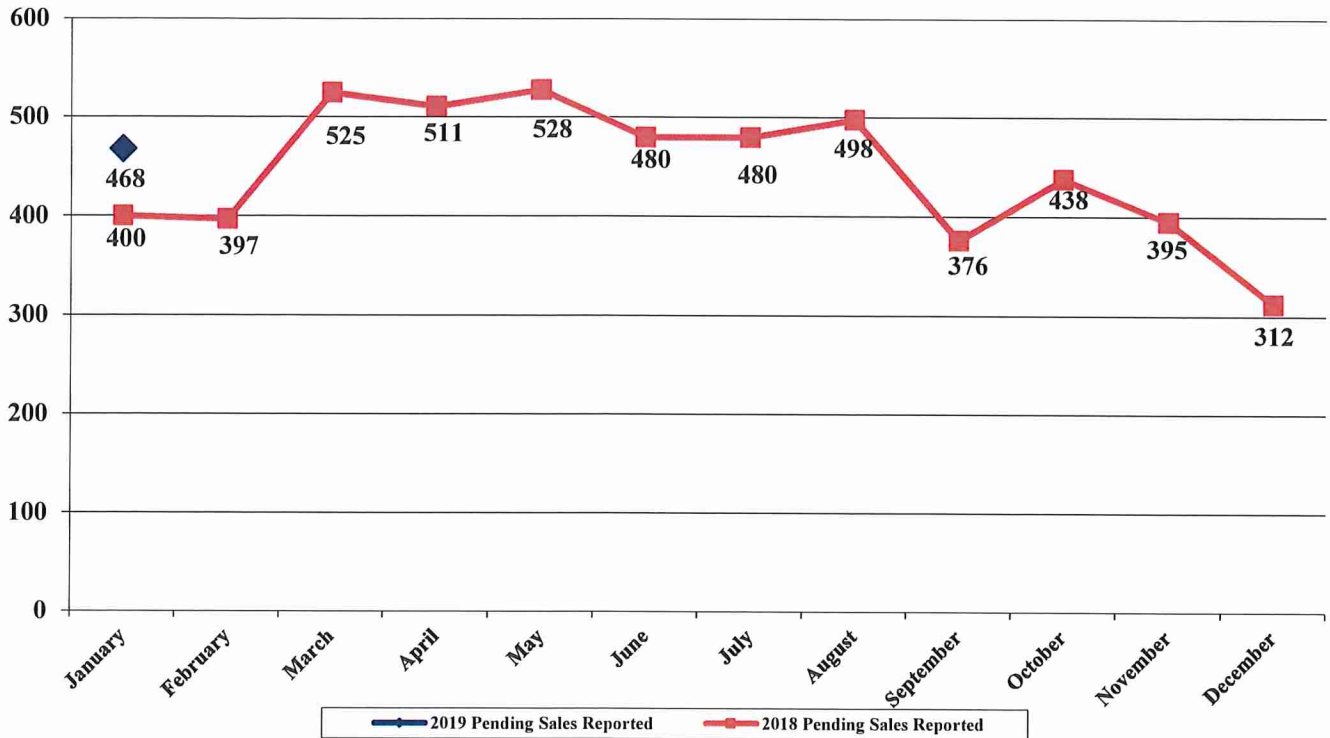
Median Sold Price, January 2019: \$187,000
 Median Sold Price, January 2018: \$193,900
 % change in Median Sold Price: -03.56%)

'19: 98.41% 96.85%
 '18: 99.53% 96.18%

% of List Price to Sale Price, January 2019: 97.40%
 % of List Price to Sale Price, January 2018: 97.38%

<u>Current Sales Compared to Past Years:</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
(2019 Lafayette Parish dollar volume as compared to prior years)	\$23,058,407	\$41,293,473	\$39,452,476	\$43,530,881	\$42,410,904	\$47,977,149
	+59.85%	-10.74%	-06.57%	-15.33%	-13.09%	-23.17%

Pending Residential Sales Reported to MLS
All "GEO" Areas/Parishes
January 2019 vs. 2018



ALL "GEO" AREAS/PARISHES
(Includes "GEO" areas outside of Lafayette Parish)

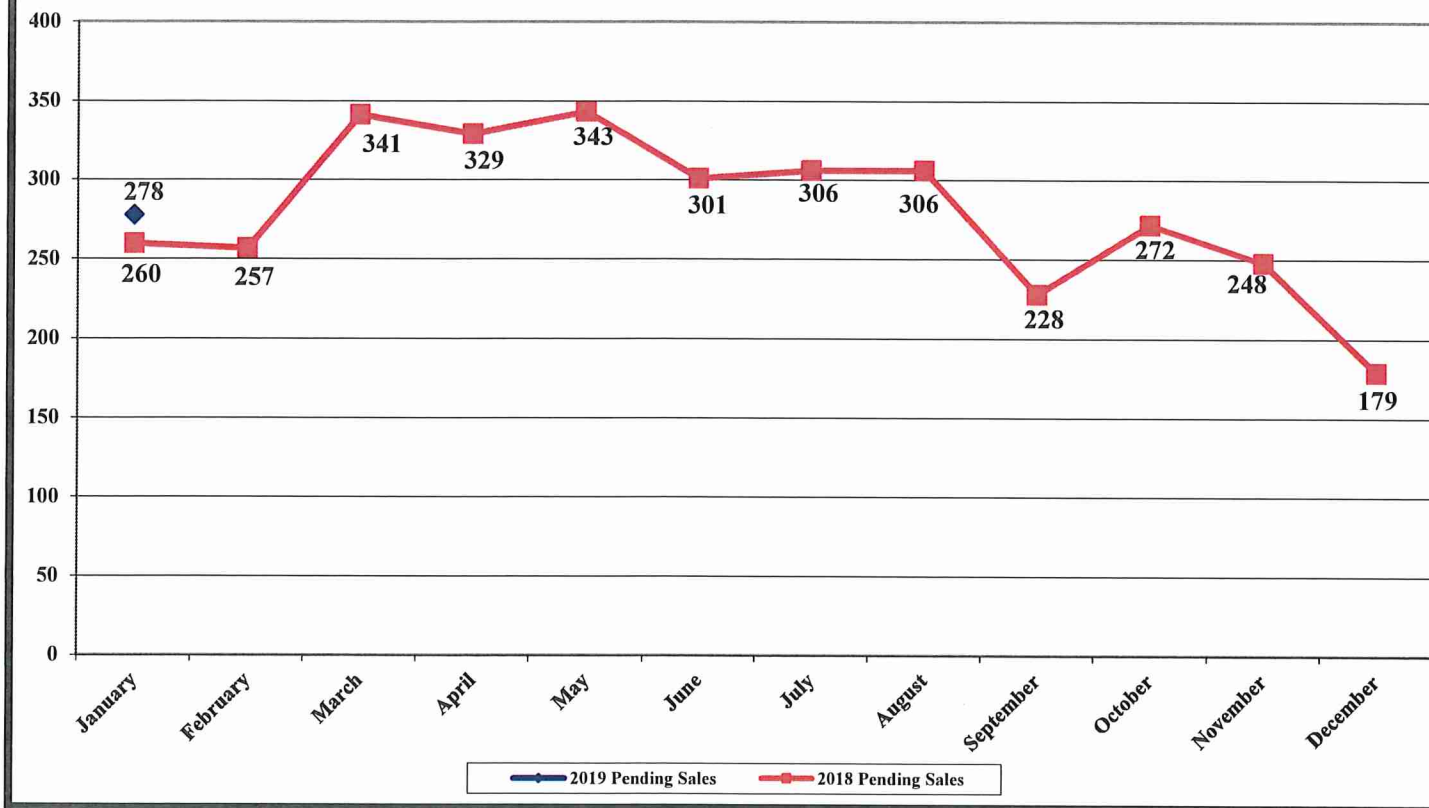
Outside Lafayette Parish

Jan. '19: 190
 Jan. '18: 140
 (% chg: +35.71%)

Number of Pending Home Sales Reported to MLS, January 2019: 468
 Number of Pending Home Sales Reported to MLS, January 2018: 400
 (% change for January: +17.00%)

(% change from December 2018: +50.00%)

Pending Residential Sales Reported to MLS
Lafayette Parish Only
January 2019 vs. 2018



LAFAYETTE PARISH

(Excludes "GEO" areas outside of Lafayette Parish)

New Const. **Re-sales**

1/19: 71 207
 1/18: 75 185
 -05.33% +11.89%

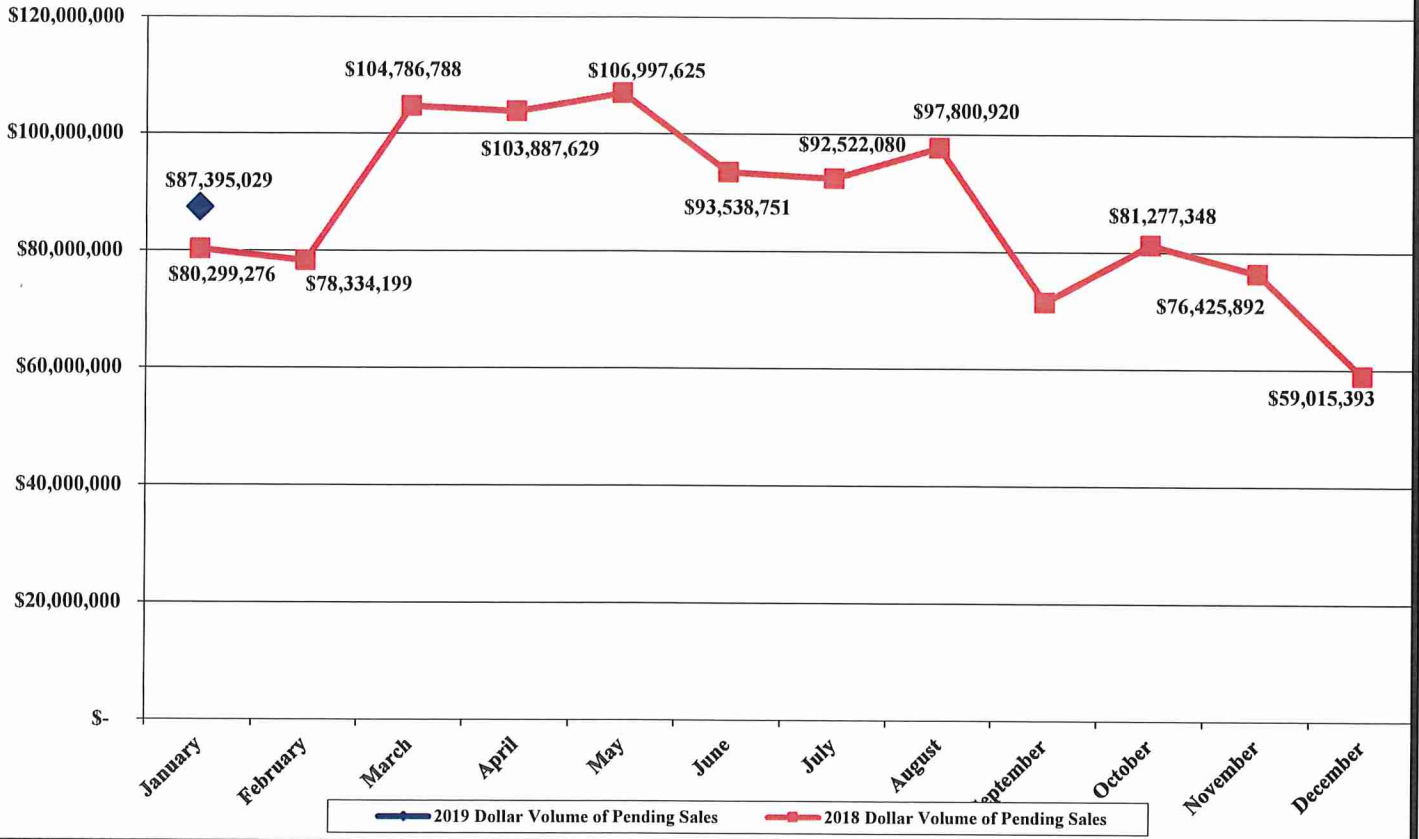
Number of Pending Home Sales Reported to MLS, December 2019: 278

Number of Pending Home Sales Reported to MLS, December 2018: 260

(% change for December: +06.92%)

(% change from December 2018: +55.31%)

Dollar Volume of Pending Residential Sales Reported to MLS
All "GEO" Areas/Parishes
January 2019 vs 2018



ALL "GEO" AREAS/PARISHES
(Includes "GEO" areas outside of Lafayette Parish)

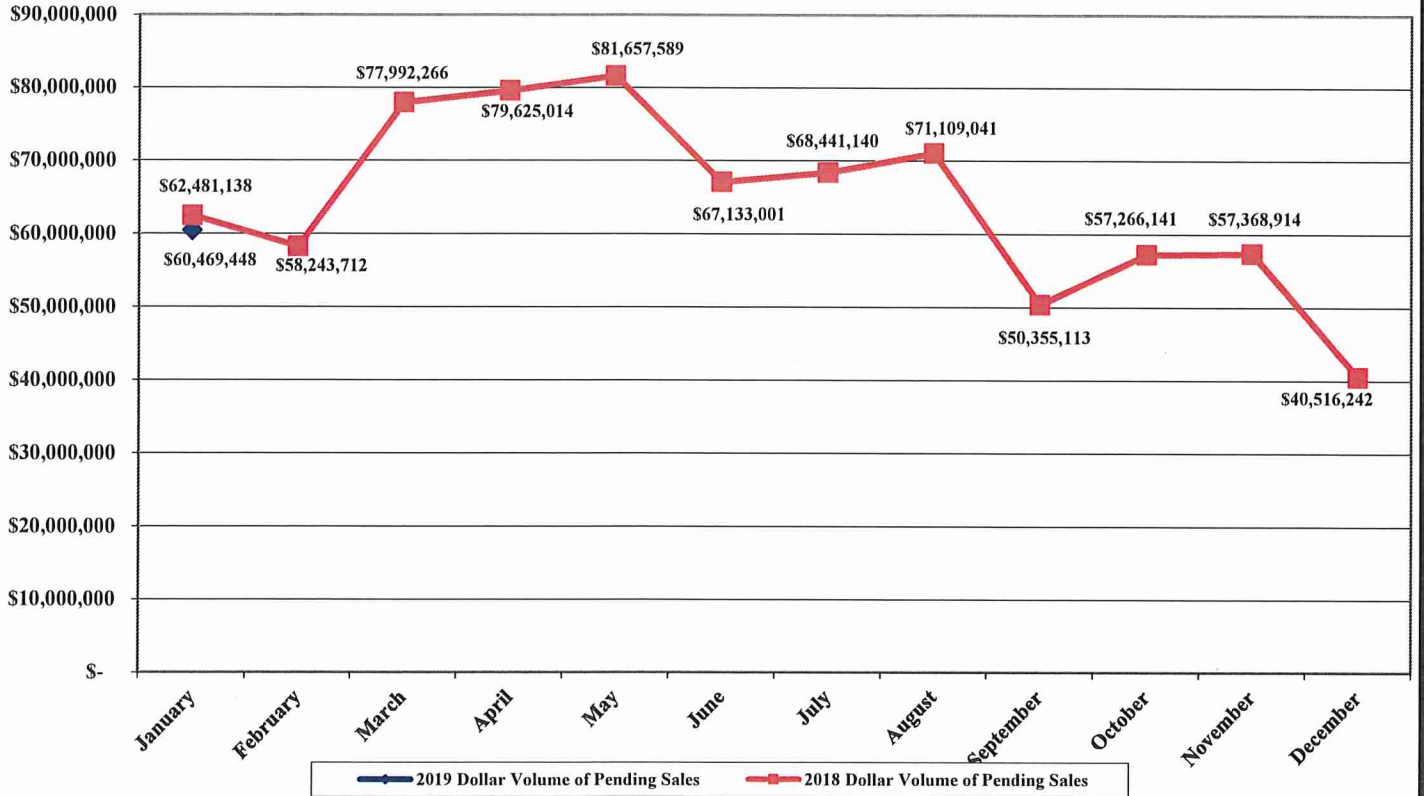
Dollar Volume of Pending Home Sales, January 2019: \$87,395,029

Dollar Volume of Pending Home Sales, January 2018: \$80,299,276

(% change for January: +08.84%)

(% change from December 2018: +48.09%)

Dollar Volume of Pending Residential Sales
Lafayette Parish Only
January 2019 vs 2018



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

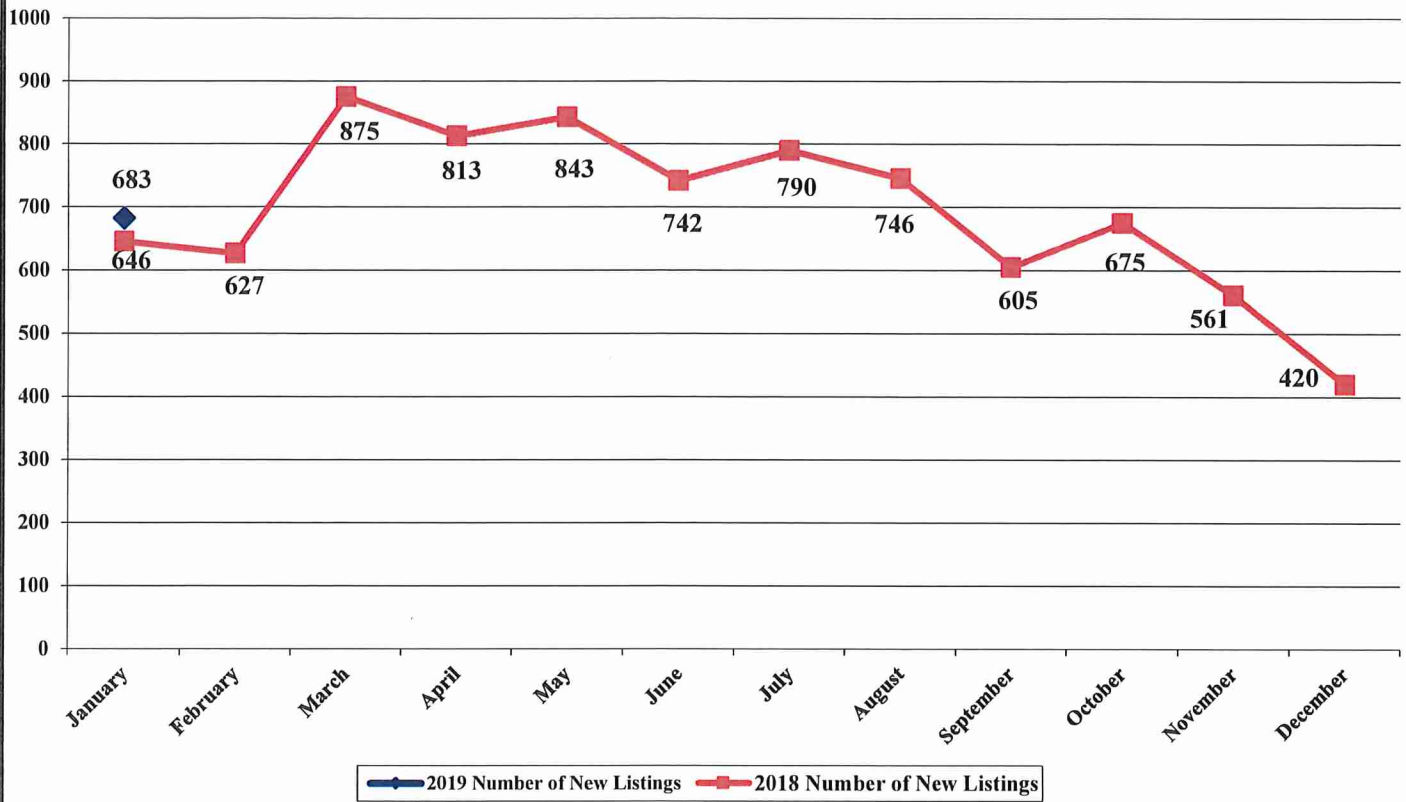
Dollar Volume of Pending Home Sales, January 2019: \$60,469,448

Dollar Volume of Pending Home Sales, January 2018: \$62,481,138

(% change for January: -03.22%)

(% change from December 2018: +49.25%)

Number of New Residential Listings Reported to MLS
All "GEO" Areas/Parishes
January 2019 vs. 2018



ALL "GEO" AREAS/PARISHES
(Includes "GEO" areas outside of Lafayette Parish)

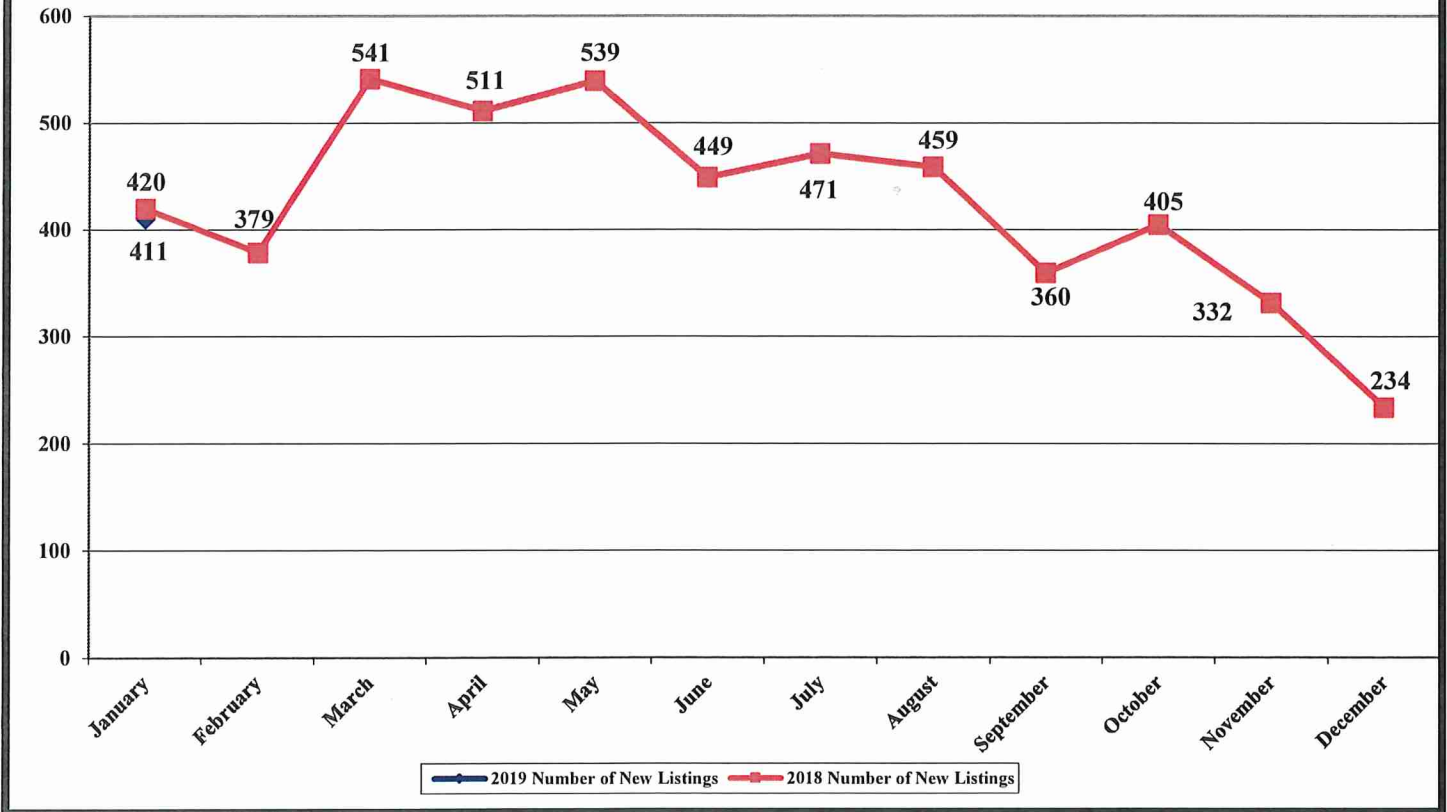
Outside Lafayette Parish

Jan. '19: 272
 Jan. '18: 226
 (% chg: +20.35%)

Number of New Residential Listings Reported to MLS, January 2019: 683
Number of New Residential Listings Reported to MLS, January 2018: 646
 (% change for January: +05.73%)

(% change from December 2018: +62.62%)

**Number of New Residential Listings Reported to MLS
Lafayette Parish Only
January 2019 vs. 2018**



**LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)**

	<u>New Const.</u>	<u>Re-sales</u>
Jan. '19:	72	339
Jan. '18:	93	327
	-22.58%	+03.67%

Number of New Residential Listings Reported to MLS, January 2019: 411
 Number of New Residential Listings Reported to MLS, January 2018: 420
 (% change for January: -02.14%)

(% change from December 2018: +75.64.42%)

<u>Comparison to Past Years:</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
#New Listings Taken	325	355	374	382	363	413	420	411
# Sold	139	199	194	196	196	238	191	171
Ratio – New Listings/Sold	2.33:1	1.78:1	1.98:1	1.95:1	1.85:1	1.74:1	2.20:1	2.40:1
2019 % +/- over	+26.46%	+15.77%	+09.89%	+07.59%	+13.22%	-00.48%	-02.14%	



**MARKET
SCOPE**
CONSULTING, LLC

Residential Price Range and Number of Months Supply Analysis

January 2019

Sold Residential Properties Reported to M.L.S.
ALL "GEO" AREAS/PARISHES
January 2019

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	08	20	2.5
\$20,000 - \$29,999	12	35	2.9
\$30,000 - \$39,999	16	40	2.5
\$40,000 - \$49,999	08	68	8.5
\$50,000 - \$59,999	10	59	5.9
\$60,000 - \$69,999	09	83	9.2
\$70,000 - \$79,999	12	60	5.0
\$80,000 - \$89,999	10	88	8.8
\$90,000 - \$99,999	07	87	12.4
\$100,000 - \$109,999	07	47	6.7
\$110,000 - \$119,999	06	69	11.5
\$120,000 - \$129,999	12	86	7.2
\$130,000 - \$139,999	12	70	5.8
\$140,000 - \$149,999	09	91	10.1
\$150,000 - \$159,999	11	105	9.5
\$160,000 - \$169,999	17	115	6.8
\$170,000 - \$179,999	20	117	5.9
\$180,000 - \$189,999	15	106	7.1
\$190,000 - \$199,999	14	118	8.4
\$200,000 - \$219,999	14	173	12.4
\$220,000 - \$239,999	18	155	8.6
\$240,000 - \$259,999	15	118	7.9
\$260,000 - \$279,999	12	124	10.3
\$280,000 - \$299,999	05	116	23.2
\$300,000 - \$349,999	12	135	11.3
\$350,000 - \$399,999	07	103	14.7
\$400,000 - \$449,999	02	97	48.5
\$450,000 - \$499,999	03	69	23.0
\$500,000 - \$549,999	04	41	10.3
\$550,000 - \$599,999	04	46	11.5
\$600,000 - \$699,999	01	43	43.0
\$700,000 - \$799,999	01	30	30.0
\$800,000 - \$899,999	01	26	26.0
\$900,000 - \$999,999	-0-	19	----
\$1,000,000 and over	-0-	33	----
TOTALS:	314	2,794	8.9
Last Year:	308 (+01.95%)	2,728 (+02.42%)	8.9

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – ALL PROPERTIES
January 2019**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>			
\$19,999 OR UNDER	23.4% of all sales	-0-	03	17.7% of all active listings	----		
\$20,000 - \$29,999	reported are in this price range.	01	40 Sold	03	3.0		
\$30,000 - \$39,999		01	281 Active Listings	06	6.0		
\$40,000 - \$49,999		01	7.0 mo. supply	20	20.0		
\$50,000 - \$59,999		03		13	4.3		
\$60,000 - \$69,999	<u>'19</u>	<u>'18</u>	02	28	<u>'19</u>	<u>'18</u>	14.0
\$70,000 - \$79,999	40	48	04	15	281	224	3.8
\$80,000 - \$89,999	-16.67%	04	Last month: 4.4 mo.	33	+25.45%		8.3
\$90,000 - \$99,999		05	Last year: 4.7 mo.	25			5.0
\$100,000 - \$109,999		03		22			7.3
\$110,000 - \$119,999		03		27			9.0
\$120,000 - \$129,999		05		29			5.8
\$130,000 - \$139,999		05		25			5.0
\$140,000 - \$149,999		03		32			10.7
\$150,000 - \$159,999	62.0% of all sales are in this price range.	06	106 Sold	46	52.3% of all active listings		7.7
\$160,000 - \$169,999	this price range.	16	827 Active Listings	68	reported are in this price range.		4.3
\$170,000 - \$179,999		14	7.8 mo. supply	73		5.2	
\$180,000 - \$189,999		12		66		5.5	
\$190,000 - \$199,999		11		78		7.1	
\$200,000 - \$219,999	<u>'19</u>	<u>'18</u>	08	132	<u>'19</u>	<u>'18</u>	16.5
\$220,000 - \$239,999	106	116	Last month: 5.0 mo.	114	827	858	7.1
\$240,000 - \$259,999	-08.62%	10	Last year: 7.4 mo.	93			9.3
\$260,000 - \$279,999		09		86	-03.61%		9.6
\$280,000 - \$299,999		04		71			17.8
\$300,000 - \$349,999	14.6% of all sales are in this price range.	07		93	30.0% of all active listings		13.3
\$350,000 - \$399,999	this price range.	06	25 Sold	68	reported are in this price range.		11.3
\$400,000 - \$449,999		02	475 Active Listings	77		38.5	
\$450,000 - \$499,999		02	19.0 mo. supply	52		26.0	
\$500,000 - \$549,999		02		30		15.0	
\$550,000 - \$599,999	<u>'19</u>	<u>'18</u>	04	34	<u>'19</u>	<u>'18</u>	8.5
\$600,000 - \$699,999	25	27	Last month: 9.9 mo.	37	475	433	37.0
\$700,000 - \$799,999	-07.41%	-0-	Last year: 16.0 mo.	22			----
\$800,000 - \$899,999		01		23	+09.70%		23.0
\$900,000 - \$999,999		-0-		17			----
\$1,000,000 and over		-0-		22			----
TOTALS:		171		1,582			9.3
Last Year:		191 (-10.47%)		1,515 (+04.42%)			7.9

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – RESALES ONLY
January 2019**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		-0-		03		----
\$20,000 - \$29,999		01		03	22.9% of all	3.0
\$30,000 - \$39,999	29.6% of all	01	39 Sold	06	active listings	6.0
\$40,000 - \$49,999	are in this	01	278 Active Listings	20	reported are	20.0
\$50,000 - \$59,999	price range.	03	7.1 mo. supply	13	in this price	4.3
\$60,000 - \$69,999		02		28	range.	14.0
\$70,000 - \$79,999	'19	'18		15	'19	'18
\$80,000 - \$89,999	39	48	Last month: 4.4 mo.	33	278	220
\$90,000 - \$99,999	-18.75%	05	Last year: 4.6 mo.	25	+26.36%	5.0
\$100,000 - \$109,999		02		22		11.0
\$110,000 - \$119,999		03		27		9.0
\$120,000 - \$129,999		05		28		5.6
\$130,000 - \$139,999		05		24		4.8
\$140,000 - \$149,999		03		32		10.7
\$150,000 - \$159,999		06	75 Sold	37	48.3% of all	6.2
\$160,000 - \$169,999	56.8% of all	13	587 Active Listings	54	active listings	4.2
\$170,000 - \$179,999	are in this	12	7.8 mo. supply	58	reported are	4.8
\$180,000 - \$189,999	price range.	09		50	in this price	5.6
\$190,000 - \$199,999		07		54	range.	7.7
\$200,000 - \$219,999	'19	'18	Last month: 5.0 mo.	92	'19	'18
\$220,000 - \$239,999	75	73	Last year: 8.1 mo.	78	587	589
\$240,000 - \$259,999	+02.74%	07		71	-00.34%	10.1
\$260,000 - \$279,999		02		51		25.5
\$280,000 - \$299,999		03		42		14.0
\$300,000 - \$349,999		04	18 Sold	78	28.8% of all	19.5
\$350,000 - \$399,999	13.6% of all	05	350 Active Listings	45	active listings	9.0
\$400,000 - \$449,999	are in this	02	19.4 mo. supply	52	reported are	26.0
\$450,000 - \$499,999	price range.	01		36	in this price	36.0
\$500,000 - \$549,999		02		23	range.	11.5
\$550,000 - \$599,999	'19	'18	Last month: 10.2 mo.	21	'19	'18
\$600,000 - \$699,999	18	17	Last year: 18.8 mo.	30	350	319
\$700,000 - \$799,999	+05.88%	-0-		14		----
\$800,000 - \$899,999		01		18	+09.72%	18.0
\$900,000 - \$999,999		-0-		15		----
\$1,000,000 and over		-0-		18		----
TOTALS:		132		1,215		9.2
Last Year:		138 (-04.35%)		1,128 (+07.71%)		8.2

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S. LAFAYETTE PARISH ONLY - New Construction January 2019

<u>Price Range</u>			<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER			-0-	-0-	----
\$20,000 - \$29,999	02.5% of all sales reported are in this price range.		-0-	-0-	----
\$30,000 - \$39,999			01 Sold	-0-	0.5% of all active listings reported are in this price range.
\$40,000 - \$49,999			-0-	02 Active Listing	----
\$50,000 - \$59,999			-0-	2.0 mo. supply	----
\$60,000 - \$69,999			-0-	-0-	----
\$70,000 - \$79,999			-0-	-0-	----
\$80,000 - \$89,999		'19 01	-0-	-0-	'19 02
\$90,000 - \$99,999		'18 -0-	-0-	-0-	'18 04
\$100,000 - \$109,999	N/A		01-	-0-	-50.00%
\$110,000 - \$119,999			-0-	-0-	----
\$120,000 - \$129,999			-0-	01	----
\$130,000 - \$139,999			-0-	01	----
\$140,000 - \$149,999			-0-	-0-	----
\$150,000 - \$159,999	79.5% of all sales reported are in this price range.		-0-	09	----
\$160,000 - \$169,999			03	31 Sold	65.4% of all active listings reported are in this price range.
\$170,000 - \$179,999			02	240 Active Listings	4.7
\$180,000 - \$189,999			03	7.7 mo. supply	8.0
\$190,000 - \$199,999		04		16	5.3
\$200,000 - \$219,999		'19 31	04	23	5.8
\$220,000 - \$239,999		'18 43	04	40	10.0
\$240,000 - \$259,999	-27.91%		04	36	9.0
\$260,000 - \$279,999			03	22	7.3
\$280,000 - \$299,999			07	35	5.0
\$300,000 - \$349,999			01	29	29.0
\$350,000 - \$399,999	18.0% of all sales reported are in this price range.		03	15	5.0
\$400,000 - \$449,999			01	07 Sold	34.1% of all active listings reported are in this price range.
\$450,000 - \$499,999			-0-	125 Active Listings	23.0
\$500,000 - \$549,999			01	17.9 mo. supply	16.0
\$550,000 - \$599,999		'19 07	02	07	----
\$600,000 - \$699,999		'18 10	02	13	6.5
\$700,000 - \$799,999	-30.00%		-0-	07	----
\$800,000 - \$899,999			-0-	08	----
\$900,000 - \$999,999			-0-	05	----
\$1,000,000 and over			-0-	02	----
			-0-	04	----
TOTALS:			39	367	9.4
Last Year:			53 (-26.42%)	387 (+03.16%)	7.3

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.

ST. LANDRY PARISH

January 2019

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER		04	04	1.0	
\$20,000 - \$29,999	82.1% of all sales reported are in this price range.	01	23 Sold	55.1% of all active listings reported are in this price range.	
\$30,000 - \$39,999		04	172 Active Listings	4.0	
\$40,000 - \$49,999		-0-	7.5 mo. supply	2.3	
\$50,000 - \$59,999		03		---	
\$60,000 - \$69,999		01	Last month: 7.5 mo.	4.7	
\$70,000 - \$79,999		01		18.0	
\$80,000 - \$89,999	<u>'19</u> 23	<u>'18</u> 24	02	11	
\$90,000 - \$99,999		-0-	20	<u>'19</u> 172	
\$100,000 - \$109,999	-04.17%	-0-	09	<u>'18</u> 193	
\$110,000 - \$119,999		-0-	09	-10.88%	
\$120,000 - \$129,999		01	14	---	
\$130,000 - \$139,999		05	16	14.0	
\$140,000 - \$149,999		01	13	3.2	
\$150,000 - \$159,999		01	15	13.0	
\$160,000 - \$169,999	14.3% of all sales reported are in this price range.	-0-	04 Sold	15.0	
\$170,000 - \$179,999		01	100 Active Listings	32.1% of all active listings reported are in this price range.	
\$180,000 - \$189,999		-0-	25.0 mo. supply	7.0	
\$190,000 - \$199,999		01		---	
\$200,000 - \$219,999	<u>'19</u> 04	<u>'18</u> 07	01	14	
\$220,000 - \$239,999		-0-	13	04	
\$240,000 - \$259,999	-42.86%	-0-	10	<u>'19</u> 100	
\$260,000 - \$279,999		-0-	08	<u>'18</u> 87	
\$280,000 - \$299,999		-0-	09	+14.94%	
\$300,000 - \$349,999	3.6% of all sales reported are in this price range.	-0-	01 Sold	12	
\$350,000 - \$399,999		01	40 Active Listings	05	12.8% of all active listings reported are in this price range.
\$400,000 - \$449,999		-0-	40.0 mo. supply	04	---
\$450,000 - \$499,999		-0-		05	---
\$500,000 - \$549,999		-0-	04	---	
\$550,000 - \$599,999	<u>'19</u> 01	<u>'18</u> 01	-0-	01	
\$600,000 - \$699,999		-0-	01	01	
\$700,000 - \$799,999	N/C	-0-	01	<u>'19</u> 40	
\$800,000 - \$899,999		-0-	02	<u>'18</u> 39	
\$900,000 - \$999,999		-0-	-0-	+02.56%	
\$1,000,000 and over		-0-	05	---	
TOTALS:		28	312	11.1	
Last Year:		32 (-12.50%)	319 (-02.19%)	10.0	

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH - New Construction
January 2019

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	01	----
\$110,000 - \$119,999	-0-	-0-	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	-0-	----
\$160,000 - \$169,999	-0-	01	----
\$170,000 - \$179,999	-0-	01	----
\$180,000 - \$189,999	-0-	01	----
\$190,000 - \$199,999	-0-	01	----
\$200,000 - \$219,999	01	01	1.0
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	-0-	02	----
\$260,000 - \$279,999	-0-	03	----
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	-0-	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	01	12	12.0
Last Year:	01 (N/C)	07 (+71.43%)	7.0

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S. IBERIA PARISH ONLY January 2019

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER		02	04	2.0
\$20,000 - \$29,999	64.9% of all sales reported are in this price range.	04	24 Sold	06 55.2% of all active listings reported are in this price range.
\$30,000 - \$39,999		01	127 Active Listings	07
\$40,000 - \$49,999		04	5.3 mo. supply	17
\$50,000 - \$59,999		-0-		08
\$60,000 - \$69,999		01	Last Month: 6.4 mo.	11
\$70,000 - \$79,999	<u>'19</u> 24	<u>'18</u> 17	01	11 <u>'19</u> 127 <u>'18</u> 126
\$80,000 - \$89,999		01	Last Year: 7.4 mo.	09
\$90,000 - \$99,999	+41.18%	-0-	15	+00.79%
\$100,000 - \$109,999		04	05	1.3
\$110,000 - \$119,999		01	09	9.0
\$120,000 - \$129,999		02	09	4.5
\$130,000 - \$139,999		01	05	5.0
\$140,000 - \$149,999		02	11	5.5
\$150,000 - \$159,999	27.0% of all sales reported are in this price range.	03	10 Sold	09 30.4% of all active listings reported are in this price range.
\$160,000 - \$169,999		-0-	70 Active Listings	10
\$170,000 - \$179,999		02	7.0 mo. supply	09
\$180,000 - \$189,999		-0-		09
\$190,000 - \$199,999	<u>'19</u> 10	<u>'18</u> 04	-0-	07
\$200,000 - \$219,999		02	Last Month: 7.2 mo.	07 <u>'19</u> 70 <u>'18</u> 83
\$220,000 - \$239,999	+62.50%	01	Last Year: 20.8 mo.	04
\$240,000 - \$259,999		-0-	03	-15.66%
\$260,000 - \$279,999		01	04	4.0
\$280,000 - \$299,999		01	08	8.0
\$300,000 - \$349,999	8.1% of all sales reported are in this price range.	01	07	7.0
\$350,000 - \$399,999		-0-	03 Sold	09 14.4% of all active listings reported are in this price range.
\$400,000 - \$449,999		-0-	33 Active Listings	05
\$450,000 - \$499,999		01	11.0 mo. supply	01
\$500,000 - \$549,999		01	04	4.0
\$550,000 - \$599,999	<u>'19</u> 03	<u>'18</u> 01	-0-	04 <u>'19</u> 33 <u>'18</u> 26
\$600,000 - \$699,999		-0-	Last Month: 18.3 mo.	02
\$700,000 - \$799,999	+200.00%	-0-	Last Year: 26.0 mo.	01
\$800,000 - \$899,999		-0-	-0-	+26.92%
\$900,000 - \$999,999		-0-	-0-	----
\$1,000,000 and over		-0-	-0-	----
TOTALS:		37	230	6.2
Last Year:		22 (+68.18%)	235 (-02.13%)	10.7

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.

IBERIA PARISH – RESALES

January 2019

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	02		04	2.0
\$20,000 - \$29,999	04	24 Sold	06	1.5
\$30,000 - \$39,999	01	126 Active Listings	07	7.0
\$40,000 - \$49,999	04		17	4.3
\$50,000 - \$59,999	-0-	5.3 mo. supply	08	----
\$60,000 - \$69,999	01		11	11.0
\$70,000 - \$79,999	01	Last Month: 6.4 mo.	11	11.0
\$80,000 - \$89,999	01		09	9.0
\$90,000 - \$99,999	-0-	Last Year: 7.4 mo.	15	----
\$100,000 - \$109,999	04		04	1.0
\$110,000 - \$119,999	01		09	9.0
\$120,000 - \$129,999	02		09	4.5
\$130,000 - \$139,999	01		05	5.0
\$140,000 - \$149,999	02		11	5.5
\$150,000 - \$159,999	03		09	3.0
\$160,000 - \$169,999	-0-	10 Sold	10	----
\$170,000 - \$179,999	02	64 Active Listings	07	3.5
\$180,000 - \$189,999	-0-		09	----
\$190,000 - \$199,999	-0-	6.4 mo. supply	06	----
\$200,000 - \$219,999	02		07	3.5
\$220,000 - \$239,999	01	Last Month: 7.0 mo.	04	4.0
\$240,000 - \$259,999	-0-		03	----
\$260,000 - \$279,999	01	Last Year: 19.3 mo.	02	2.0
\$280,000 - \$299,999	01		07	7.0
\$300,000 - \$349,999	01		07	7.0
\$350,000 - \$399,999	-0-		07	----
\$400,000 - \$449,999	-0-	03 Sold	05	----
\$450,000 - \$499,999	01	32 Active Listings	01	1.0
\$500,000 - \$549,999	01		04	4.0
\$550,000 - \$599,999	-0-	10.7 mo. supply	04	----
\$600,000 - \$699,999	-0-		02	----
\$700,000 - \$799,999	-0-	Last Month: 20.4 mo.	01	----
\$800,000 - \$899,999	-0-		-0-	----
\$900,000 - \$999,999	-0-	Last Year: 23.0 mo.	-0-	----
\$1,000,000 and over	-0-		-0-	----
TOTALS:	37		222	6.0
Last Year:	22 (+11.73%)		225 (-01.33%)	10.2

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH - NEW CONSTRUCTION
January 2019**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	01	----
\$110,000 - \$119,999	-0-	-0-	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	-0-	----
\$160,000 - \$169,999	-0-	-0-	----
\$170,000 - \$179,999	-0-	02	----
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	01	----
\$200,000 - \$219,999	-0-	01	----
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	-0-	-0-	----
\$260,000 - \$279,999	-0-	02	----
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	-0-	08	N/A
Last Year:	-0- (N/C)	10 (-20.00%)	N/A

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ACADIA PARISH
January 2019**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	01	03	3.0
\$20,000 - \$29,999	02	07	3.5
\$30,000 - \$39,999	03	06	2.0
\$40,000 - \$49,999	01	04	4.0
\$50,000 - \$59,999	02	04	2.0
\$60,000 - \$69,999	03	08	2.7
\$70,000 - \$79,999	02	04	2.0
\$80,000 - \$89,999	02	10	5.0
\$90,000 - \$99,999	-0-	10	----
\$100,000 - \$109,999	-0-	03	----
\$110,000 - \$119,999	-0-	06	----
\$120,000 - \$129,999	02	10	5.0
\$130,000 - \$139,999	-0-	07	----
\$140,000 - \$149,999	-0-	07	----
\$150,000 - \$159,999	01	05	5.0
\$160,000 - \$169,999	-0-	06	----
\$170,000 - \$179,999	-0-	07	----
\$180,000 - \$189,999	-0-	06	----
\$190,000 - \$199,999	-0-	05	----
\$200,000 - \$219,999	01	05	5.0
\$220,000 - \$239,999	-0-	07	----
\$240,000 - \$259,999	02	02	1.0
\$260,000 - \$279,999	-0-	04	----
\$280,000 - \$299,999	-0-	04	----
\$300,000 - \$349,999	01	04	4.0
\$350,000 - \$399,999	-0-	07	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	02	----
\$500,000 - \$549,999	-0-	01	----
\$550,000 - \$599,999	-0-	01	----
\$600,000 - \$699,999	-0-	01	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	01	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	23	157	6.8
Last Year:	14 (+64.29%)		

SOURCE: REALTOR Association of Acadiana Multiple Listing Service compilation issued February 1, 2019. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ST. MARTIN PARISH
January 2019

Price Range	Number Reported Sold		Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	-0-		-0-	----
\$20,000 - \$29,999	01		01	1.0
\$30,000 - \$39,999	05	13 Sold	02	0.4
\$40,000 - \$49,999	02	52 Active Listings	06	3.0
\$50,000 - \$59,999	-0-		06	----
\$60,000 - \$69,999	01	4.0 mo. Supply	03	3.0
\$70,000 - \$79,999	-0-		02	----
\$80,000 - \$89,999	-0-	Last Month: 3.8 mo.	04	----
\$90,000 - \$99,999	-0-		03	----
\$100,000 - \$109,999	-0-	Last Year: 5.5 mo.	-0-	----
\$110,000 - \$119,999	01		07	7.0
\$120,000 - \$129,999	01		06	6.0
\$130,000 - \$139,999	01		06	6.0
\$140,000 - \$149,999	01		06	6.0
\$150,000 - \$159,999	-0-		11	----
\$160,000 - \$169,999	-0-	10 Sold	04	----
\$170,000 - \$179,999	03	94 Active Listings	07	2.3
\$180,000 - \$189,999	01		08	8.0
\$190,000 - \$199,999	01	9.4 mo. Supply	06	6.0
\$200,000 - \$219,999	-0-		10	----
\$220,000 - \$239,999	01	Last Month: 10.9 mo.	11	11.0
\$240,000 - \$259,999	02		06	3.0
\$260,000 - \$279,999	02	Last Year: 16.4 mo.	15	7.5
\$280,000 - \$299,999	-0-		16	----
\$300,000 - \$349,999	02		08	4.0
\$350,000 - \$399,999	-0-		09	----
\$400,000 - \$449,999	-0-	02 Sold	06	----
\$450,000 - \$499,999	-0-	38 Active Listings	03	----
\$500,000 - \$549,999	-0-		-0-	----
\$550,000 - \$599,999	-0-	19.0 mo. supply	04	----
\$600,000 - \$699,999	-0-		02	----
\$700,000 - \$799,999	-0-	Last Month: 33.6 mo.	03	----
\$800,000 - \$899,999	-0-		-0-	----
\$900,000 - \$999,999	-0-	Last Year: 31.0 mo.	-0-	----
\$1,000,000 and over	-0-		03	----
TOTALS:	25		184	7.4
Last Year:	19 (+31.58%)		184 (N/C)	9.7

SOURCE:

REALTOR Association of Acadiana Multiple Listing Service compilation issued February 1, 2019 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 1, 2019. MLS data does not reflect all activity within the marketplace.